

FINANCE AND ADMINISTRATION CABINET COMMONWEALTH OFFICE OF TECHNOLOGY

Steven L. Beshear Governor 101 Cold Harbor Drive Frankfort, Kentucky 40601 Phone: 502-564-1201 Fax: 502-564-5769 http://tech.ky.gov/

Jonathan Miller

Secretary
Finance and Administration Cabinet

Jim Barnhart
Deputy Commissioner

AGENCY CONTACT MEMORANDUM

TO: Agency contacts

FROM: Jim Barnhart, Deputy Commissioner

Commonwealth Office of Technology

DATE: October 8, 2008

SUBJECT: Enterprise License Agreement with VMware®

The Commonwealth Office of Technology (COT) is considering purchase of an Enterprise License Agreement with VMware®, and we need to identify other agencies who might participate. With an enterprise license, we will be able to take advantage of discounted pricing, co-term on current support, and advanced participation in new products and services.

Please respond with the following information:

- 1. If your agency is a current VMware® customer, provide the product versions owned, i.e. VMware® Esx 3.5 Enterprise, SRM, DRS, DPM, etc., and the number of licenses that you have.
- 2. If your agency is not a current customer, and you are evaluating virtualization for your environment, list the number of licenses that you are interested in procuring in the next 12 to 24months.
- 3. If your agency is just beginning to consider VMware®, list the VMware® products and services your agency is interested in. http://www.vmware.com/

We are planning a VMware® day on October 29th, to review in detail all the products currently available. We will provide logistics soon, and we welcome your participation.

Please reply by October 17 to Dave Tucker at <u>dave.tucker@ky.gov</u> or 502-564-9182.

